

What is the 4-H and FFA Small Animal Livestock Auction?

The 4-H and FFA Small Animal Livestock Auction is the culmination of many 4-H and FFA members' yearlong project efforts. This is the time when animals they have cared for all year are sold to the public. It is the final step in their livestock project where the educational marketing aspects come to life.

Why should I purchase an animal from the 4-H and FFA Livestock Auction?

You will receive personal satisfaction through:

1. Helping a youngster who has worked hard on their projects.
2. A nice way of saying thank you to parents of 4-H members who do business with you.
3. Free advertising you will receive as a buyer by:
 - a. Having your name as a buyer placed over the animal immediately following the sale for the remainder of fair week.
 - b. Your name as a buyer in local newspapers after the sale and in next year's sale bill, plus a buyer's banner to display in your place of business.
 - c. Tax deductions.
4. Obtaining high quality meat for your freezer, if you so desire.

As a potential buyer, should I plan to arrive early?

It is a good idea to arrive early enough to review the sale animals and/or talk to 4-H members/buyers. Sale catalogs will be available at the clerk's table at the time of check-in prior to the sale.

What types of animals will be sold?

On Thursday, September 28, 2023, at 6 p.m., goats, geese, chickens, ducks, rabbits and turkeys (in that order) will be sold.

Is there a registration procedure?

Registration begins at 4:30 p.m. at the clerk's table. You will need to provide your name, address and phone number. You will then receive a buyer's number. This number needs to be completely visible to the auctioneer during bidding.

Can more than one person purchase the same animal?

Yes. Just be sure that you provide all of the necessary names and addresses to the clerk for billing purposes.

How do I bid?

When an animal you would like to buy is in the ring and at a price you desire, signal the auctioneer by raising your hand or bid number. If you receive the final bid, make sure the auctioneer has your name or number so that it can be announced and recorded.

I have bought an animal, now what?

Report to the clerk's table, as soon as possible, once you have completed all your purchases OR at the end of the auction. At the clerk's table you will need to:

1. Indicate whether you would like to pick the animal up on Sunday (between 8:00-10:00 AM) OR send to the support buyer.
2. Indicate method of payment and/or exercise of the support price option. You can either pay at the auction or wait to be billed.

What if I would like to purchase an animal, but am unable to attend?

You can fill out the proxy card and return it no later than **noon** on sale day to one of the names listed on the back of this brochure. This will authorize a person from our organization to purchase an animal in your absence. This will also ensure accurate billing information.

Who will handle my payment and/or billing questions?

The Small Animal Committee will handle all billing/invoicing and the receiving of payments. Payment is due night of sale. **4-H/FFA members will receive their checks when their individual buyers have paid in full.

If I decide to have my animal processed, what do I need to do?

You will need to make your own arrangements for processing. You will indicate that you want to pick-up your animal(s) on Sunday morning (between 8:00-10:00 AM) and then take them to your own processor of choice. You will want to have tentative arrangements made with your processor that you can confirm after you have made your purchases.

Can I buy an animal and not keep it?

Yes. You can "market" your animal. This means reselling it at a local livestock yard. Trucking and reselling will be handled for you. You only pay the bid price.

Could you explain the price support option?

A support price per pound has been established for each animal to be sold.

1. If a buyer chooses the support price (market) option, he/she then only pays the amount that they bid. If buyer buys a 5 lb. chicken for \$50.00 and the support price is \$.40; you will pay a total of \$50.00. The chicken will be shipped to market.
2. If a buyer chooses to keep the chicken you will pay \$52.00, the bid price plus the support price (5 lbs. x \$0.40 per lb = \$2.00 Then add the \$2.00 of the \$50.00 bid = \$52.00). Buyer must make arrangements to pick up chicken on Sunday between 8:00-10:00 AM.

**Thank you for your interest
in Hillsdale County
4-H/FFA Fair.**

**Your support is greatly and
sincerely appreciated!**

Options with Purchase of Livestock

1. Keep: for breeding purposes or as a pet or to send to slaughter with your own arrangements: paying full bid price plus the support price. The amount that is tax deductible is the base bid price or the total price less the support price. (Animals must be picked up Sunday between 8:00-10:00 AM)
2. To market: paying only the price you bid. This amount is tax deductible.

Payment Terms

1. Cash, Check or Credit Card payment on night of auction.
2. Invoicing available for previous buyers/businesses.

*Credit Card payments are subject to a 5.00% service fee. This is equal to our fee for being able to provide this option.

****Please note that members only receive their checks once their buyers have paid in full.**



For Further Information Contact:

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Small Animal Committee

**Nikki Sobell, *Chair*
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**Carrie Town, *Sale Coordinator*
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**Hillsdale County
4-H/FFA Fair**



Small Animal Auction

**Goats, Geese
Chickens, Ducks, Rabbits, Turkeys**

***Thursday
September 28, 2023
6 p.m.***

**Hillsdale County Fairgrounds
4-H & FFA Livestock Exposition Center
115 S Broad St
Hillsdale, MI 49242
www.hillsdalecountyfair.org**